Message Text

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ACTION EUR-12

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P R 201437Z AUG 76 FM AMEMBASSY BELGRADE TO USDOC WASHDC PRIORITY INFO SECSTATE WASHDC 7788 AMCONSUL ZAGREB

UNCLAS BELGRADE 5477

PASS STRAUS-LEON, COMMERCE, BIC/OIM/SIPS

E.O. 11652: NA TAGS: ETRD YO

SUBJ: PRODUCT OPPORTUNITY -TELECOMMUNICATION AND SUPERVISORY CONTROL

SYSTEM FOR GAS PIPELINE

- 1. YUGOSLAV ENTERPRISE NAFTAGAS HAS RE-ADVERTISED FOR PRE-QUALIFICATION OF SUPPLIERS WISHING TO BID ON SUPERVISORY CONTROL TELEMETRY, COMMUNICATION AND INSTRUEMENTATION SYSTEM FOR IBRD-SUPPORTED GAS PIPELINE. DEADLINE FOR PREQUALIFICATION IS SEP 13.
- 2. TENDER TO FOLLOW WILL COVER FIRST PHASE OF TELECOMMUNICATION AND CONTROL SYSTEM WORTH TWO TO THREE MILLION DOLLARS. HOWEVER, BIDDERS WILL BE ASKED TO SUBMIT DESIGN PROPOSAL FOR ENTIRE SYSTEM AND SUCCESSFUL BIDDER WILL BE AWARDED CONTRACT FOR SECOND PHASE ADD-ON.
- 3. FIRMS WHO SUCCESSFULLY PREQUALIFIED IN RESPONSE TO AUG 1974 INVITATION NEED NOW SUBMIT ONLY (A) WRITTEN DECLARATION THAT THEY STILL WISH TO BID AND (B) DETAILS OF THEIR 1975 BALANCE SHEET. US FIRMS ALREADY PREQUALIFIED ARE: (1) GTE, STANFORD, CONN.; (2) MOTOROLA, SCHAUMBURG, ILL.; (3) LFE CONTROL SYSTEMS INDUSTRIES, SANTA CLARA, CALIF. NAFTAGAS SUPPOSEDLY HAS INFORMED THESE FIRMS BY TELEX OF THEIR RE-ADVERTISEMENT FOR PREQUALIFICATION, BUT USDOC MAY WISH TO FOLLOW UP. TRW AND HARRIS, MENTIONED IN RECENT UNCLASSIFIED

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WALLER/LEON CONVERSATION, HAVE NOT REPEAT NOT PREQUALIFIED.

4. FIRMS NOT ALREADY QUALIFIED MUST SUBMIT DOCUMENTATION SHOWING, INTER ALIA, THAT WITHIN LAST FIVE YEARS THEY HAVE MANUFACTURED AND INSTALLED MAIN PIPELINE SUPERVISORY CONTROL, TELEMETRY, COMMUNICATION AND INSTRUMENTATION SYSTEM INCLUDING A COMPUTER BASED DISPATCH CENTER AND 30 REMOTE CONTROL STATIONS. ADDITIONAL CONDITIONS REPORTEDLY PUBLISHED IN ADVERTISEMENT AUG 16 IN NEW YORK TIMES. EMBASSY OBTAINING COMPLETE SET OF PREOUALIFICATION DOCUMENTS WHICH WE WILL POUCH TO USDOC FOR USE OF US FIRMS. COMPANIES WISHING TO OBTAIN THEIR OWN SET OF DOCUMENTATION MAY APPLY TO: NAFTAGAS - "GAS" RADNA ORGANIZACIJA TRANSPORTA, PRERADE, PRIMENE I PROMETA GASA 21000 NOVI SAD NARODNOG FRONTA 45 **TELEX NO. 14388** TELEPHONE NO. 21-677.

C.A.B. SILBERMAN

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